

FREE Government Contracting Courses and Seminars

In our **FREE** training seminars you will learn techniques to **tap into the profitable federal, state, and local government markets**. Our instructors have extensive experience in government contracting and are familiar with the latest contracting laws and regulations.

Register online at www.TheFTC.org or call **866.382.7822** toll-free.

Central California February - April 2010

February 18 - 9:00 am to 12:00 pm

Responding to RFPs (Request for Proposal)

Alliance Small Business Development Center (SBDC)
1020 Tenth Street, Suite 102
Modesto, CA 95354

March 16 - 9:00 am to 12:00 pm

Federal Contract Administration

Central California Small Business Development
Center (SBDC) - Manchester Center
3302 N. Blackstone, Suite 225
Fresno, CA 93726

March 23 - 9:00 am to 12:00 pm

Marketing to Government

Merced County Department of Commerce,
Aviation and Economic Development,
Castle Conference Center
1900 Airdrome Entry
Atwater, CA 95301

April 15 - 9:00 am to 12:00 pm

Federal Contract Administration

Northeastern California Small Business Development
Center (SBDC) at San Joaquin Delta College
56 South Lincoln
Stockton, CA 95203

April 29 - 9:00 am to 12:00 pm

Federal Contract Negotiation

Central California Small Business Development
Center (SBDC) - Manchester Center
3302 N. Blackstone, Suite 225
Fresno, CA 93726